



PARTNERSHIP PROPOSAL FOR THE UWI'S SIGNATURE PRESENTATION JULY 23-29, 2018

YOUR PROPOSED PREMIUM INVOLVEMENT





### **Programme Overview**

The University of the West Indies celebrates its 70<sup>th</sup> anniversary during 2018 under the theme "70 years of service; 70 years of leadership" From July 23-29, 2018, Jamaica is the backdrop to a week of activities hosted by the Chancellor of the University. We look forward to your partnering with the signature programme.

For the past 70 years, The University of the West Indies (The UWI) has provided service and leadership to the Caribbean region, playing a pivotal role in its development and improving the well-being of our people.

First established in 1948, the institution has transformed since its early beginning as a university college in Jamaica with 33 medical students, to an internationally respected regional university with near 50,000 students.

The UWI is commemorating the 70th anniversary milestone with a yearlong calendar of activities and initiatives, which seeks to bring together the wide cross-section of stakeholders—its alumni, students, faculty, administrators, governments, and partners in the public and private sector and development agencies. The scheduled plans focus both on reflection and projection for the future with an emphasis on social justice and the economic transformation of the region.

In collaboration with our partners, the UWI will deliver a carefully crafted and diverse programme that reflects the varied interest of our stakeholder audiences. The Official Welcome Reception hosted by the Prime Minister of Jamaica (also a UWI Alumni) is a fitting beginning to the week of reflection and celebration.

Over 6000 participants are anticipated across the varied events providing a unique and exclusive platform for our strategic partners. Partnership opportunities available, include the promotion of your involvement through our multi tiered marketing campaign and during the week at the various planned events with displays, branding and presence on audio visual screens and collateral material.

Your partnership with Chancellor's Week, will fuel good-will, facilitate direct engagement, drive sales and brand recognition, influence buying decisions and bolster your local and regional image.

All proceeds from the programme will be donated to the UWI Regional Endowment Fund to provide support to undergraduate and graduate students, research and other developmental projects based on merit and financial need. All partners' investments in the Chancellor's Week programme are tax free.

We look forward to crafting a personalized package for your participation and premium positioning during the campaign and events. Join Us!







# PELCAN

PRESENTED BY THE UWI ALUMNI ASSOCIATION (UWIAA)

WEDNESDAY, JULY 25, 2018 6:30 PM

THE GOLD ROOM, MONA VISITORS' LODGE & CONFERENCE CENTRE THE UWI, MONA CAMPUS

TICKETS - JA\$6,000

HOSTED BY THE PRIME MINISTER OF JAMAICA THE MOST HONOURABLE ANDREW HOLNESS, M.P MONDAY, JULY 23, 2018 6:00 PM JAMAICA HOUSE

# Nostalgie onversations

"COME HEAR, SHARE, INTERACT"

TUESDAY, JULY 24, 2018 6:30 PM

THE NIGEL HARRIS COUNCIL ROOM THE UWI, REGIONAL HEADQUARTERS

FREE PUBLIC EVENT

# PELICAN PROJECTIONS

"UWI THEN, UWI NOW AND UWI TO COME" ORGANIZED BY THE GUILD OF STUDENTS THURSDAY, JULY 26, 2018 6:00 PM FACULTY OF LAW, LECTURE THEATRE 2 THE UWI, MONA CAMPUS FREE PUBLIC EVENT ONE UWI FESTIVAL & T20 MATCH

FRIDAY, JULY 27, 2018 4:00 PM THE MONA BOWL THE UWI, MONA CAMPUS FREE PUBLIC EVENT SATURDAY, JULY 28, 2018 8:00 PM THE UWI, MONA CAMPUS

TICKETS - STUDENTS w / I.D. - JA\$1,500 PRESOLD - JA\$2,000 | GATE - JA\$2,500

> ARTURO TAPPIN MYRNA HAGUE DESI JONES AND FRIENDS

SUNDAY, JULY 29, 2018 5:00 PM THE ORIENTAL GARDENS THE UWI, MONA CAMPUS

TICKETS - JA\$7,500

SATURDAY, JULY 28, 2018 5:00 AM THE ORIENTAL GARDENS THE UWI, MONA CAMPUS sunch

TICKETS - JA\$10,000 ALL INCLUSIVE





#### Hosting Rights:"

*In Association With Brand* - Top tier designation below Event Logo -all communications

#### Programme Launch and Recognition:

Electronic Media Launch with supporting new media + traditional PR activations:

- · CEO's Brief 45 sec video supplied for kit
- Branded Press Release for inclusion

#### Branding and Prominence - All Venues

- Main Entrances excluding OPM
- Main screens content
- Exclusive booth display space at the various events for onsite activations, hospitality and promotions
- Extensive venue branding which would include lit signs, animated content for multi media screens, standees and other opportunities
- Parameters and specs to be provided for each venue



#### Traditional Media Exposure

- · Brand designated premium positioning in all radio, print
- + television advertising; includes regional print ad placements in selected territories
- · Interviews where feasible pre-event
- We would also wish to discuss with our Partner use of partner's scheduled ad spots for bespoke activations collaborating with partner

#### **Programme Promotion Material**

- Brand designated premium positioning in all promotional material produced and disseminated in print and online
- These will include individual flyers & other promotional material for each event, programme promo material and event programmes

#### Partner Branded Tokens

 Provision of 7 branded gift packages to Pelican Awardees; Provision of 10 gift items for media and online promotional giveaways

# The Chancellor's Platinum Partner

#### INVESTMENT | JA \$3 - \$4M

#### Website and New/Social Media

- Website prime positioning and cross linkages to partner website;
- Craft 5-6 week social media campaign with bespoke partner cross linkages to maximize reach and exposure (FB, TWITTER, LINKEDIN main platforms),
- Inclusion in selected online ad placements including Google Ads
- Use of bespoke Social Media content provided by Partner to specifications
- Branding of all new media initiatives including blogposts and direct mail to collaborating with partner.
- Provision of Proud Platinum Partner banner for partner website linked to event site

#### **Event Passes**

- Tickets for all events and Reception invitations
- Passes for working teams as applicable
- · Numbers to be finalized with partner





### The Golden Pelican Partner

#### INVESTMENT | JA \$1.5M

**Positioning** *Proud Major Partner* -designation. All partners in the category enjoying the same range of benefits

#### **Programme Launch and Recognition**

Electronic Media Launch with supporting new media + traditional PR activations

Branded Press Release maximum 250 words for inclusion

#### **Branding and Prominence - All Venues**

- Main screens content
- Booth space at selected events for onsite activations, and promotions
- Selected venue branding opportunities which would include selected opportunities for electronic branding including signage, multimedia screens content as well as standees and other opportunities
- Parameters and specs to be provided for each venue



#### **Traditional Media Exposure:**

- Brand logo in print + television advertising;
- We would also wish to discuss with our Partner use of partner's scheduled ad spots for bespoke activations collaborating with partner.

#### **Programme Promotion Material**

- Brand designated positioning on main promotional material produced and disseminated in print and online
- These will include individual flyers & other promotional material for each event, programme promo material and event programmes.

#### **Partner Branded Tokens**

• Provision of 10 gift items for media and online promotional giveaways

#### Website and New/Social Media

- Website acknowledgement and cross linkages to partner website
- Partner cross linkages and promotions to maximize reach and exposure - FB, TWITTER, LINKEDIN iV main platforms)
- Consistent mention + acknowledgement in new media/social media initiatives including direct mail to over 100,000 strong alumni, staff and students across portals in the region, locally and the Diaspora
- Provision of a Proud Golden Pelican Partneri<sup>¨</sup> banner for partner website -linked to event website

#### **Event Passes**

- Tickets for all events and Reception invitations
- Passes for working teams as applicable
- Numbers to be finalized with partner





### The Silver Scholar Partner

#### INVESTMENT | JA \$1M

#### Website and New/Social Media

- Website acknowledgement and cross linkages to partner website
- Partner cross linkages and promotions to maximize reach and exposure -FB, TWITTER, LINKEDIN iV main platforms)
- Mention + acknowledgement in new media/social media initiatives including direct mail to over 100,000 strong alumni, staff and students across portals in the region, locally and the Diaspora
- Provision of a Proud Partneri<sup>"</sup> banner for partner website-linked to event website

#### **Event Passes**

- Tickets for all events and Reception invitation
- Passes for working teams as applicable
- Numbers to be finalized with partner

#### **Traditional Media Exposure**

- Brand logo in print advertising;
- We would also wish to discuss with our Partner use of partner's scheduled ad spots for bespoke activations collaborating with partner

#### **Programme Promotion Material**

- Brand designated positioning on main promotional material produced and disseminated in print and online
- These will include individual flyers & other promotional material for each event, programme promo material and event programmes.

#### **Partner Branded Tokens**

• Provision of five (5) gift items for media and online promotional giveaways

#### Positioning

*Supported By* designation for this tier, with all partners in the category enjoying the same range of benefits

#### **Programme Launch and Recognition**

- Electronic Media Launch with supporting new media + traditional PR activations:
- Partner acknowledgment in material

#### **Venues Branding and Prominence**

- Inclusion of logo in Category logo bank on selected venue screens
- Promotional Booth space -One UWI Festival and Pelican 2K event
- 1-2 standees or feather banners at selected venues
- Parameters and specs to be provided for each venue







## The Bronze One UWI Partner

#### INVESTMENT | JA \$500,000

#### **Positionin**g

Designated tier on material and mentions for all partners in the category enjoying the same range of benefits

#### Launch and Recognition

- Electronic Media Launch with supporting new media + Electronic +traditional PR activations
- Partner acknowledgment in material

#### **Venues Branding and Prominence**

- · Inclusion of logo in Category logo bank
- Promotional Booth space -One UWI Festival
- 1 Standees or feather banner at selected venues
- Parameters and specs to be provided for each venue

#### **Programme Promotion Material**

 Brand designated positioning on main promotional material produced (Main Poster and Promotional flyers) disseminated in print and online

#### Website and New/Social Media

- Website listing and logo of partner
- Mention + acknowledgement in new media/social media initiatives including direct mail to over 100,000 strong alumni, staff and students across portals in the region, locally and the Diaspora
- Provision of a Proud Supporteri banner for partner website -linked to programme website

#### **Partner Branded Tokens**

• Provision of five (5) gift items for media and online promotional media and online promotional giveaways

#### Event Passes

- Tickets for events and Reception invitation
- · Passes for working teams as applicable
- Numbers to be finalized with partner







We look forward to urgently confirming your personalized strategic partnership (tax free) with The UWI's Signature programme.

Please liaise with any member of the team named below, to discuss and formalize your involvement.

YOUR KEY CONTACTS		
Minna Israel	Dr Deborah Hickling - Gordon	Lisa-Ann OGilvie
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to the Vice Chancellor	UWI Chancellor's Week	Caribbean Events Group
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